

TECHNOLOGY CONTRACTORS

Since 1994

COMPANY PROFILE



## WHO WE ARE

AL MOKAWANAT INTL, UNITED CO. LTD., "3iSolution" is a technology aspired limited liability Company founded in 1994, Jeddah - Saudi Arabia by Saudi entrepreneurs. The foundation of 3iSolution encountered sensible comprehension of the economical evolution in Saudi Arabia and the region where information technology contributes significant roles. As the founders of 3iSolution experienced the very first introduction of information technology within the Saudi market, they have witnessed how IT operates among emerging markets counting many faces of complications, difficulties and obstacles, and concluded the primary key-success value of 3iSolution, which is introducing the concept of "Total Customer Care" that has many implications on Vendor – Client relationship, 3iSolution wanted to honor the concept of Solutions' provisions in most pragmatic methodologies.

- single point of contact and responsibility.
- planning and forecasting customers' needs.
- added value services.
- power of integration.

## WHAT WE DO

### Contracting

- Low Current
- MEP
- Trading

### Technologies

- IT Infrastructure
- IT Security
- IT Consulting

### Services

- Facility Management
- Projects Management
- Maintenance & Operation





## OUR MESSAGE

Since 1994, 3iSolution has established its footprints in the Saudi Market as Information Technology "Systems' Integrator". Our role is to enrich IT Solutions' Market with products and services put together to advance IT operations for various needs and purposes. With earned credentials of many successes, our horizontal reach grown much further to sustain operations comprising Contracting and Professional Services.

### Customers & Partners:

We work closely with our customers and partners on basis that serves their best interests. Our solid adherence to our strategy baseline (Cost Saving & Performance Optimization) allows us to lead our field and sustain long term relations with our clients.

### Stakeholders:

We strongly value our ethics and business principles in which we consider genuine part of our practice, in order to offer our stakeholders highly reliable and transparent monitory tools; we undertake segregated and decentralized management rules.

### Market:

Working as a systems' integrator long enough has earned us such sizable experiences that have sharply refined our management, budgeting, load balancing capabilities and skills, thus we got driven towards contracting sector to take on major contracting projects with challenging tasks and have extended our area of expertise to cover several verticals. With vision to sustain our growth and continues development, we aim to lead promising initiatives and successful achievements in three major sectors:

- ✓ Contracting
- ✓ Technologies
- ✓ Services

Abdullrahman Qanzal  
General Manager

## STRATEGY

3iSolution has formed its strategy since the beginning of its practice upon two primary dimensions (Cost Saving & Performance Optimization) this strategy has helped 3iSolution deliver successful technology solutions to hundreds of clients since 1994, 3iSolution made solid covenant throughout its operations to honor the our values.

## VALUES

End-User:

We work thoroughly to allow end-users sense our personality throughout our provisioning, maintaining our qualities and sustaining our values is a challenging mission with no efforts to spare.

Stakeholders:

We value our stakeholders with great respect and appreciation for their contribution and support. 3isolution undertakes advanced and segregated business modeling offering our stakeholders effective finance dynamics.

Partners:

3iSolution leverages stone strong relations with both local and global partners significantly contributing to our provisions. Our partnership strategy defines several means to form extended and most effective affiliations.

Planet;

We realize our role and responsibility towards our planet, thus we capitalize on the (Green Technology) products and services.

## ETHICS

Social contribution:

We believe that no success becomes worthy unless payback cycle is present, 3iSolution holds a vision for most vulnerable segment of our societies "Disable or handicap people".

Knowledge Sharing:

3iSolution develops several programs for knowledge sharing and skills transfer in aim to offer young calibers great opportunities to earn ground/field experiences.

## VISION

Become trustworthy brand for Solutions' provisioning throughout the region and Building strategic affiliations to quantify extended and rewarding investment portfolios

## MISSION

Striving to evolve our major goals:

- Capitalizing on customer relation and sustain our primary values
- Enforcing knowledge grasp and continues development techniques
- Extend our commercial and financial capabilities
- Grow extended investment portfolios



## MEP - Mechanical, Electrical & Plumbing Solution

### Contracting division

#### *“First element of Construction Supply Chain”*

Offering the best design and documentation tools to enforce your decision-making mechanism, “3i MEP Contracting Division” grants MEP design and information modeling with 3D software tools.

### Design & documentation:

Qualified architectural engineering capacities are available for major construction projects formed to enable successful budgeting, installation sequence, maintenance and operation. Our design and documentation activities utilize the knowledge and expertise of global consulting resources solidly empowering our grant.

### Power & Material:

In realization of the global conscious towards the importance of “earth friendly” concept, 3iSolution have thoroughly structured modern policies introducing alternative energy options in aim towards offering (Green Technology) solutions to the Saudi Market.



## Low Current Solutions

### Contracting division

*"Gaining Control over Integration"*

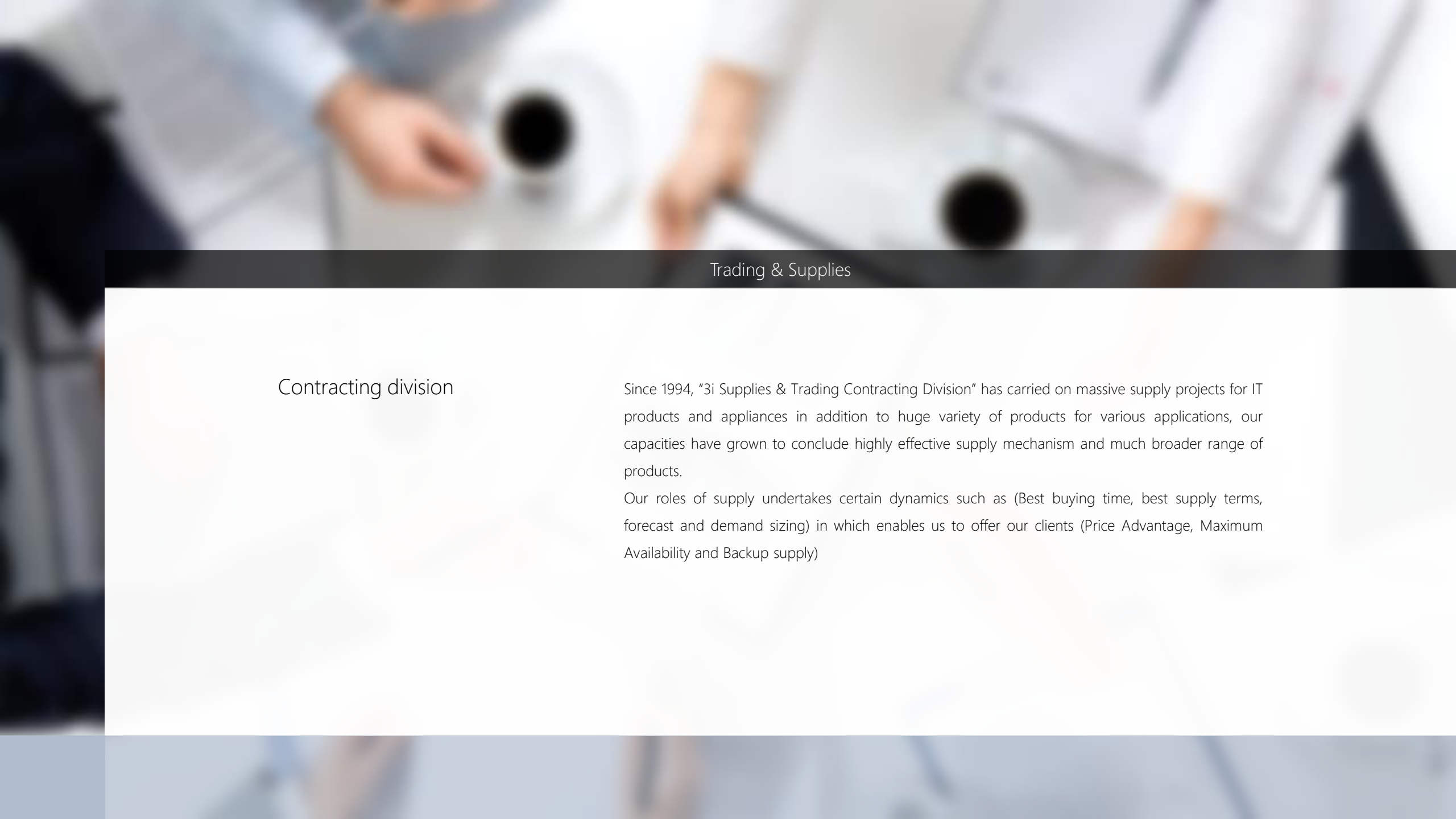
#### Low Current:

We address most vital divisions of Automation Solutions (Security, Safety, Timing, Climate, sound & Video, Monitoring and Data control systems) used for business, manufacturing, storage and hospitality facilities in addition to other types of custom facility functionalities.

"3i Low Current Contracting Division" defines automation and control projects' offerings over 3 major values (Integration – Recovery – Management)





A blurred background image showing several people in business attire sitting around a table, possibly in a meeting or conference. The focus is on the hands and arms of the individuals, with the faces being out of focus.

## Trading & Supplies

### Contracting division

Since 1994, “3i Supplies & Trading Contracting Division” has carried on massive supply projects for IT products and appliances in addition to huge variety of products for various applications, our capacities have grown to conclude highly effective supply mechanism and much broader range of products.

Our roles of supply undertakes certain dynamics such as (Best buying time, best supply terms, forecast and demand sizing) in which enables us to offer our clients (Price Advantage, Maximum Availability and Backup supply)

## Technology division

"22 Years of Field Experience"

- IT architecture Design and Planning:
  - Develop and maintain processes of IT plans answering IT requirements
  - Implementation progress evaluation of all IT strategies and plans
  - Prioritizing technology services
  - Refining systems architecture
  - Systems Integration
  - Setting up research and development dynamics
  - Define IT grand strategy
- Mapping / re-Mapping IT Resourcing
- Assessment and Due diligence Solutions

A blurred background image showing a laptop screen on the left and a dark-colored coffee cup with a logo on the right, both resting on a desk.

## Information Technology - Infrastructure

### Technology division

3iSolution provides total framework for enterprise IT requirements provisioning, with worlds' most recognized manufacturers and vendors, 3iSolution maintains seamless grant.

- IT Infrastructure Design
- IT Architecture Design and Planning
- Hardware & Software Solutions
- Networking & Communication
- Licensing
- Commissioning & Testing

## Information Technology - Cloud

### Technology division

#### Security Systems:

- Internet and Network Security
- Standalone Computer Security
- Data Loss by Accidents
- PC & Mobile Security
- Internet Security

#### Automation Solution:

- Low Current
- MEP



## Project Management Services

### Professional Services division

Setting up PMOs:

3i undertakes “Logical Organization” concept to vastly setup a PMO for your project with dynamics of staffing, allocating resources and budgeting, the Logical Organization process will be triggered once the project definition is concluded. 3i possesses massive data banks, data modeling for effective planning. Along with our practice success elements (Timing, Accuracy, Risk Management & Completeness) our work comprises the following:

- PMO structuring & planning
- Phased implementation roadmap
- PMO framework
- Build methodology, buy and customize methodology
- Skills Training & Coaching

We have developed reliable capacities over rolling out numerous projects mostly significant, in addition we have developed dynamic mechanism that takes place upon taking new projects.

Efficient Maintenance to lead your Performance

## Maintenance Services

### Professional Services division

With coverage of many business verticals 3i Professional Services Division has substantial and thoroughly structured maintenance & operation offerings.

- Hospitality & recreational facilities
- Healthcare facilities
- Business centers
- Malls

Our maintenance agreements are far from simple maintenance, we deliver:

- cost-effectiveness
- Resources optimization
- Up-time ratios.
- Technology advancements.
- Performance optimization

Urgent Maintenance



Preventative Maintenance



Corrective Maintenance

A man in a light blue button-down shirt is sitting at a desk, looking towards the camera. A laptop is visible to his right. The background is slightly blurred, showing an office environment.

## Facility Management

### Professional Services division Facility Management Services

Offering total facility management framework that starts with property inspection and evaluation followed by budget study that defines cost reduction areas:

- Assessment:
  - Energy consumption analysis
  - Hygiene and safety audit
  - Legal and financial audit
- Planning & management:
  - Periodic monitory reports
  - Tenant relation management & support
  - Financial and legal management
  - Security services
  - Maintenance services

Building upon our experiences, resources and management skills, 3iSolution has developed reliable capabilities to deliver both short-term and long-term facility management services. Our facility management services are defined by certain frameworks:

- 3iSolution Maintenance Services' framework.
- 3iSolution IT Services' framework.
- 3iSolution Project Management.
- 3iSolution "Successful Partner Program"
  - Recruitment "Success Partner"
  - Marketing "Success Partner"
  - Admin "Success Partner"



## PROJECT REFERENCES





## 3i Business Partners









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